



EXFOLIATORS P.F.P. PTY LTD ACN 002 787 144 ABN 40 002 787 144

25<sup>th</sup> January, 2002

Pilbara Insulation Pty Ltd  
P.O. Box 6069,  
Maroochydoore.  
Queensland. 4558.

Attention : Tim Lennox

Dear Sir,

**RE : APPROVED THERMOLAG APPLICATOR**

We take great pleasure in writing to confirm your appointment as an approved applicator of the **Thermo-lag® 270 Electrical Fire Protection System.**

As manufacturer's and distributors of Thermo-lag® 270 , we are primarily concerned with the supply of a consistently high quality product and service by way of technical back-up and support, whether in-house or in the field.

The application of Thermo-lag® 270 by reputable applicators, such as yourselves, in accordance with our guidelines, will ensure high in-place performance.

Thermo-lag® 270 has a 20 year history of success in Australia, UK, and the USA. It is a tried and tested product, providing fire protection with proven performance and backed by considerable experience.

We extend to you our resources and look forward to our joint efforts with much enthusiasm.

Yours faithfully,  
EXFOLIATORS PFP PTY LTD

PETER WATSON BE MIE AUST.  
NATIONAL MANAGER